



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway

Suite 130, Sunrise, FL 33323

Tel: 954-302-3187, 315-4781

Fax: 954-838-7746

E-mail: ibicorp@intech-ie.com

Tax Certificate No. 16-8012998465-1

Quote #

IBI-2024-0097

Date:

Oct 18th, 2024

Customer ID

PETROPIAR - VEN**Bill To:****INGENIERÍA Y SERVICIOS TÉCNICOS
AMBIENTALES C.A.**Av. 15 las Delicias, Sector las Tarabas, Calle 60C
N°14B-60 Maracaibo, Estado Zulia (Venezuela)

Phone: +58 412-7521293

inserta@insertaca.com, grupoinserta@gmail.com,
serviciosinserta@gmail.com**Ship To:**Broker of Customer in Maiquetia Airport,
Venezuela

Your #	Our #	Sales Rep	CIF	SHIP VIA	Terms	Validity
Email	Various	L. Zuñiga W. Brito	Maiquetia Airport	BWPPD	Prepayment	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	2	Eqp	APPLIED ANALYTICS TAIL GAS ANALIZERS TAGS #: 28-AT-620ABC, 28-AT-820ABC: Each System will includes: • One Pcs TLG-837 Tail Gas / Air Demand Analyzer System Product Code: TLG-837 Data Sheet: https://aai.solutions/documents/AA_DS004A_TLG837.pdf Measurements: H2S: 0-2% SO2: 0-2% H2S-2SO2: -5%~+5% Item Customizations: +Vortex Cooler +Tag Plates +MODBUS TCP/IP Communication +UL Approval to Class 1, Div 2 per datasheets nova II™ UV-Vis Spectrophotometer >> www.a-a-inc.com/documents/AA_DS201A_novall.pdf • Full UV-Vis 200-800 nm spectrum acquisition at ~1nm resolution • Pulsed xenon light source with average 5 year lifetime 4.0 Meter 600 µm Core Size Fiber Optic Cable [Qty=2] >> www.a-a-inc.com/documents/AA_DS206A_FiberOptics.pdf Human Machine Interface [HMI] • 8.0" TFT touch-screen LCD ECLIPSE™ Runtime Software >> www.a-a-inc.com/documents/AA_DS203A_Eclipse.pdf • Displays all active measurements • Controls Auto-Zero by automated relay activation sequences Solid State Drive >> www.a-a-inc.com/documents/AA_DS204A_SSD.pdf NEMA 4X Stainless Steel 304 Analyzer Enclosure >> www.a-a-inc.com/documents/AA_DS401X_Enclosures.pdf *see data sheet for various other enclosure options Outputs & Communication >> www.a-a-inc.com/documents/AA_DS205A_VCIM.pdf • Up to 3x galvanically isolated 4-20 mA analog outputs • 1 digital fault alarm • 1 digital input	486,000.00	972,000.00



			• 1 k type ungrounded thermocouple input • 1 4-20mA analog input • 4x relay outputs USB Hub • 4x USB Port • One Pcs TLG-837 DEMISTER Probe Product Code: 207-9822 • One Pcs TLG-837 Utility Control Panel (UCP) Product Code: 007-8190 • One Pcs Free-Standing Rack with Sunshade Product Code: 950-0261 • One Pcs TLG-837 Sampling Probe Retractor Product Code: 007-8177 • One Pcs Full Port 2" Ball Valve Product Code: 320-6314 • One Pcs Ball Valve Steam Jacketing Product Code: 185-2402 • One Pcs Z-Purge (SS316) Product Code: CST-1223 • One Set TLG-837 Spare Parts Package (2-year) Product Code: CST-1224 • One Factory Acceptance Test - Functional & Visual Product Code: FAT-002 Visual inspection and full, hands-on testing of systems' functionality (including testing with calibration gases) by two buyers' representatives at AAI facility. Any special testing is subject to prior agreement and extra charges. The end user is required to approve the procedures and sign the drawings before the Factory Acceptance Test occurs. AAI engineering will provide the Factory Acceptance Test Procedure with the Approval Documents Package. (In case customer wants to witness FAT, the Travel and Transportation costs will be responsibility of customer – Boston, USA). • One Miscellaneous Service Fee Product Code: CST-1273 - QPS certification to: CSA No. 61010-1-12-3rd, CSA No. 60079-0:15 4th Ed., CSA No. 60079-28:15 2nd ed., CSA No. C22.2 213 3rd ed. (R2022). NFPA 496 2024. , UL 61010-1, UL 60079-0 7th Ed., UL 60079-28 2nd ed., UL 121201 9th ed, • One Oversized Crating & Handling Charge - International Product Code: CST-0978		
2	2	Pcs	CERTIFIED Calibration Gas for Process Analyzer (H2S) Includes Gas Regulator Mix Gases: H2S 0.7% balance nitrogen. Capacity: 150 cf Cylinder Type 1R, 8" Diam x 48" Length, Aluminum Construction, Internal Volume 1.04 ft3, DOT Pressure Rating 2015, DOT Designation 3AL2015	4,595.00	9,190.00
3	2	Pcs	CERTIFIED Calibration Gas for Process Analyzer (SO2)	4,585.00	9,170.00



INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com

			Includes Gas Regulator Mix Gases: SO2 0.35% balance nitrógen. Capacity: 150 cf Cylinder Type 1R, 8" Diam x 48" Length, Aluminum Construction, Internal Volume 1.04 ft3, DOT Pressure Rating 2015, DOT Designation 3AL2015		
4	2	Pcs	CERTIFIED Calibration Gas for Process Analyzer (N2) Includes Gas Regulator Mix Gases: N2 99.999%, ULTRA PURE Capacity: 300 cf Cylinder Type 9" Diam x 55" Length, Steel Construction, Internal Volume 1.73 ft3, DOT Pressure Rating 2400, DOT Designation 3AA2400	4,635.00	9,270.00
			Delivery Time • Item 1, 16-20 Weeks after receiving ARAD and Advanced Payment done • Item 2, 3, 4 : 10 – 12 Weeks ARO (Haz Mat – Sea Freight) • with Order and 50% Net 30 days Delivery from Manufacturer Partial Invoices associated to materials partially delivered (by items – Different Brands) must be allowed Estimated Volume & Gross Weight – To be informed Cci: Williams Brito – INTECH Lecherias		

PLEASE TRANSFER TO OUR ACCOUNT AT:

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

THANK YOU FOR YOUR BUSINESS

Subtotal	US \$	999,630.00
Freight	US \$	-
Insurance	US \$	-
Docs.	US \$	-
TOTAL	US \$	999,630.00