Sales Quote

INDUSTRIAL BUSINESS INTL CORP
1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. **16-8012998465-1**

Quote # **IBI-2024-0075**
Date: 12/08/24
Customer ID **PDVSA PLCRZ**

Bill To:	Ship To:
CJC SUPPLY & SERVICES Calle Arismendi, Edif Katty, Piso 1, Apto 1ª Lecherias, Edo Anzoategui 6013 Tel: +58-416-868-2381, 412-968-95544 Attn: Julio Muñoz Gcia. Planificación y Estimación de Costos	*Custom Agent in Venezuela to be advised*

Your #	Our #	Sales Rep	Incoterms –CIF	SHIP VIA	Terms	Validity
CJC-23-NT222, CJC-23-NT332	IBI-2024-0075 / 219877	L. Zuniga	Maiquetia Airport	BWPPD	Prepayment	60 days

Item	Qty	Units	Description	Unit Pr (EUR)	Total (EUR)
1	2	Eqp	**ENOTEC Oxygen Analyzer System *OXITEC* 5000 Gas EX** • **Horno Hidroprocesos Diesesl DHT, AT-45350** • **Incinerador Hidroprocesos Ref PLCRZ** Each One Includes: **1 pc KEX50011700S** **OXITEC InSitu O2 probe, w. sintered metal fiber and solenoid valve** **Probe** Probe type: KEX 5001 Insertion depth: 464 mm Filter unit: Sintered metal filter head with flame arrestor Test gas shut-off: EEx em test gas solenoid valve, U= 155 VAC ATEX marking: II 2G Ex db IIC T3 Gb IECEX marking: Ex d IIC T3 Gb IP code terminal box: IP66 (color: RAL 6029) Probe material: Stainless Steel (SS316) Flue gas temperature max.: 500 ºC limit due to T3-certificate Ambient Temperature: -20 ºC to +55 ºC Flue gas pressure: +/- 50mbar (atmospheric pressure) Flue velocity: 0-10 m/seg **MLT O2 sensor** Response Time: < 1 sec (with test gas) T-90-time: < 5 sec (with test gas) Measurement accuracy O2: <0.5 % of measured value or 0.02 Vol % O2 Measuring principle: Zirconium oxide Sensor temperature: 800 °C max. The multi-layer MLT protective coatings extend the life of the oxygen sensor, especially in flue gases containing SO2 and CO. Dust particles (<10 µm) which pass through the probe's diffusion filter to the O2 sensor are largely kept away from the active platinum electrode of the O2 sensor by these protective layers. **Notice** ENOTEC InSitu analyzers measure O_2 molecules direct in the flue gas of combustion plants or in comparable inert gas mixtures. If oxidizable gas	36,560.00	73,120.00

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components are contained in this gas mixture, contact ENOTEC

Other specifications on request!!

1 pc KSR-500105000E
KES/KEX-5001 PROTEC Cooling Tube insert d: 500 mm, temp up to 1400 ºC
The PROTEC cooling tube cools down the flue gas below 500 ºC so that a standard ENOTEC insitu probe can be used

Probe type	KES / KEX-5001
Length:	500 mm insertion depth 900 mm outside
Material:	PROTEC in the process Stainless Steel (SS316) outside
Flange:	ANSI 4", 150 lbs RF
Flue gas temperature max:	1400 ºC

1 pc SME-5D1F7000
OXITEC electronic unit with HART interface ATEX II 2G Ex d IIC T6 Gb double-housing

Unit housing SME-5D:	2 cast aluminum field housings with windows; mounted on rails; RAL 6029
Protection	IP66
ATEX marking:	ATEX II 2G Ex d IIC T6 Gb
IECEx marking:	Ex db IIC T6 Gb
Dimensions:	aprox. 356x700x249 mm (HxWxD)
Weight:	aprox. 35 kg; depending on options up to 36 kg
Line voltage:	115 VAC ± 10 %; f = 50/60 Hz
Heater voltage:	115 VAC
Ambient temperature:	-20 °C to +55 °C
Sensor signal value memory	on and off switchable; active during calibration
O2 measuring ranges:	2; from 0-2 % O2 to 0-25 % O2; freely configurable
O2 Output:	configurable 0/4-20 mA; active (source) galvanically isolated, 500 Ohm max
Relays output:	system failure; maintenance; O2 range; O2 limits (alternatively assignable by factory on request)
Digital input:	calibration release; O2 measuring range selection (alternatively assignable by factory on request)
LED status indicators:	alarm, error & maintenance
Calibration	1-point w. instrument air or 2-point with air and test gas bottle; by external supply and piping
Automatic calibration*:	execution by time interval (1-90 days) or by external release signal
Pneumatic integrated (option):	Flow monitoring for test gas and reference air, automatic apply of test air and test gas on calibration, requires on-site instrument air and test gas supply of the electronics
Interface:	ENOTEC REMOTE, HART ModbusRTU via RS232 without REMOTE on request (alternative)
Operation:	keypad; soft keys; menu-driven; self-explanatory LC-display
Language:	English/German

Failsafe heater control (HCU - 0001)
ATEX approved failsafe heater shut down, if the sensor temperature exceeds the set point for the internal probe heater to guarantee the probe temperature class T3.
** **Built in pneumatic unit required! Other specifications on request.** **

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1 pc SME-50000030
SME-5D test gas and reference air supply for instrument air; EEx d systems

The pneumatic unit in a separate field case can be installed beside the electronic unit and is suitable for customer's instrument air. The installed flow meters, for reference air and test air (test gas), allow gas flow control during semi-automatic calibration of the *ENOTEC* analyzer.

Technical data :

Protection	IP 66
Material:	steel sheet case
Dimensions:	approx. 400x300x210 mm (HxWxD)
Weight:	approx. 4 kg
Color:	RAL 6029 green
Connection:	1/4 " Clamping Ring
Air pressure:	2 - 10 bar
Air quality:	dry and oil-free; - 40 °C dew point
Air volume:	30 l/h (measuring); 100 l/h (calibration)
Test gas pressure:	0,5 to 3.0 bar

25 Mts FEP-0007
Probe cable COMTEC, OXITEC / COMTEC ATEX
connection probe <> electronic unit

The probe signal cable is a special cable supplied by ENOTEC to transmit the Sensor signals, the signals of the thermocouple and the probe heater voltages between probe and electronic unit. Max. distance standard between probe and electronic unit is 150 mts. Cable insulation flame resistant and ultra violet resistant.

1 pc FEP-0007-CO2,
2 pc. cable glands for sealing 3/4"NPT;for FEP-0007

25 Mts FEP-0011
ENOTEC solenoid valve control cable
Connection ATEX probe <> electronic Unit

The solenoid control cable between the electronic unit and the probe transmits power to the optional test gas solenoid valve.
Max. distance standard between probe and electronic unit is 150 meter. Cable insulation flame resistant and ultra violet resistant.

1 pc FEP-0011-CG1
1 pc. cable gland for sealing 1/2"NPT;for FEP-0011;

25 Mts FEP-0002
ENOTEC probe pneumatic cable
Connection probe <> electronic

Unit with 2x6x1 mm hoses probe-electronic unit

The ENOTEC-pneumatic cable is a special double pneumatic hose (2x6x1 mm) to transport the reference air and, if required the test gas to the probe. Max. distance between probe and electronic 150m for pneumatic units using customer instrument air supply, or max. 50m for internal pump versions.
Cable insulation is flame retardant and UV-resistant.

1 pc VKS5D1 Packing costs for 1 ENOTEC analyzer
2 boxes: probe, electronic & accessories

1pc VKPNEU Packing costs for PNEUMATIC UNIT

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2	1	Serv	**On-site Assistance on Commissioning, Start-up & Training on Two (2) ENOTEC Systems to be done on PUERTO LA CRUZ, Jobsite, Venezuela, by One (1) Certified Technician during Two (2) Working days**	10,000.00	10,000.00
3	1	Set	**Recommended Spare Parts for 2-yrs Operation which includes** - 1 pcs **KEX500010000** KEX-500X INCOLOY sintered filter head with flame arrestor. @ EUR 1,675.00 - 1 pcs **SIK-5001EX2T**, Probe inner part with 2 thermocouples probe type: KX-5001 @ EUR 2,650.00 ea - 1 pcs **ZO2-0012EX**, ENOTEC MLT O2 sensor, probe: KEX-500X including gasket and 4 VA screws @ 1,980.00 ea - 1 pcs **FLD-200X,** OXITEC 5000 display board, Remote with software for systems with pneumatic @ EUR 2,645.00 ea - 1 pcs **0-L-000180** SME-5 power board Rev.10b, with relays and terminals - @ 1,895.00 ea - 1 pcs **170 0-L-000035**- SME-5 OXITEC 5000 display board with software for systems w/o pneumatic @ 2,345.00 - 16 pcs **FLD-200X**, Probe flange gasket 4 hole for all KES/KIS-200X and KES/KEX-500X graphite gasket with tanged metal insert (SS316L) 1.4404 (EN Steel number) @ EUR 25.00 ea	13,590.00	13,590.00
			Delivery Time Item 1: 10 - 12 wks after receiving your PO and payment Item 2: Must be scheduled in advance (see Service Notes) Equipment must be installed on site before technician arrival **Payment terms** 100% Prepayment with Order **Volume & Weight** To be notified		
			Manufacturer Terms & Conditions **Export controls** This offer is subject to rules and regulations of the EU for Foreign Trade department which are valid at the time of quotation. *ENOTEC* is obliged to examine all export transactions in regard to restrictions and export bans. Exporting to so-called embargo countries may be subject to certain limitations by EU law and by that of the Foreign Trade Act (AWG) and the Foreign Trade Ordinance (AWV). These rules and regulations may change at any time during the period between that of the order placement and that of the shipping date and result in the export not being carried out or being subject to an ACFA export permit. *ENOTEC* has no influence on the processing time of the ACFA and the associated delay. This applies to the material as well as to the receiver of the goods or the end-user. If the customer or end user is in a country subject to the embargo, they are the obligated to notify *ENOTEC* immediately. In this case *ENOTEC* may cancel the contract or a delivery commitment at any time which will not constitute a claim for damages whatsoever**.** **Delivery terms** The specified delivery time is only valid after the final technical and commercial clarification. **Warranty terms** The Place of warranty is Marienheide, Germany. Unless otherwise agreed separately in writing, the warranty condition which occurs first in time applies. Tear and wear parts are generally excluded from warranty, including: • filter elements and seals for sample probes as well as fine dust filters • hoses of the peristaltic pump as well as hoses for disposal of the condensate		

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- diaphragms and valves of the sample gas pumps
- filter mats from cabinet fans and air inlet or outlet gratings
- parts that come into contact with flue gas or other process gases

Important: Mechanical destruction is generally excluded from warranty.

Documentation costs
Should there be costs for the legalization or certification of documents, these are not included in the order value and will be charged extra according to expenditure.

Reservation of ownership
Merchandise shall remain property of ENOTEC until full payment has been made. Transfer of the ownership will be effective after 100% payment.

Delay in acceptance of delivery
Should a delay in acceptance of delivery on the part of the customer arise or should the customer not accept delivery although a valid supply contract exists, or the customer does not provide adequate delivery instructions after being informed of readiness for dispatch of the products, ENOTEC may place the products in storage at the expense of the customer. Upon placing the products in storage, the delivery is deemed complete and any risk concerning the delivery is transferred to the customer and any arising costs thereof will be carried by the customer.

Limitation of liability
ENOTEC is not liable for normal wear and tear of the supplied equipment, for damages caused by the customer when further processing ENOTEC products, for improper storage, for damage resulting from improper installation and operation, or through lack of maintenance and damage caused by an alteration or repair not previously approved in writing by ENOTEC. ENOTEC shall not be liable for any damage or malfunction caused by the use of unauthorized software or unauthorized spare or replacement parts. Should costs arise from testing and addressing such deficiencies, these are to be paid by the customer at ENOTEC's request.

General
In case there are technical problems relevant to the ENOTEC scope of supply, the customer must report this in writing within 24 hours after the disturbance with a detailed error description to ENOTEC. Furthermore ENOTEC must be granted the right to correct the deficiencies notified by the end customer within one week after receipt of the notice, when that communication about at side trouble does result in a failure in the ENOTEC scope of supply. All wear and tear parts, as specified by ENOTEC must be at side with the end user and all required maintenance, as specified in the ENOTEC documentation, must have been done and recorded by the customer or the end user accordingly.
Delivery and services are carried out according to ENOTEC's specifications and conditions unless otherwise specified in written form in a supply contract. ENOTEC reserves the right to review the price and technical details of orders and to adapt them accordingly. The customer will be informed of any changes in writing by ENOTEC. All additional services provided, such as a commissioning by our service personnel will be invoiced separately.
ENOTEC will not disclose or release the internal software source code or other intellectual properties to the customer or the end user. In the event of delay of the delivery ENOTEC is exempt of any type of penalties and claims for subsequent measures or subsequent damages. Customer-supplied general conditions of purchase are generally excluded. ENOTEC reserves the right to make technical changes to individual offered positions.
Due to the currently unpredictable global market situation, we reserve the right to adjust prices and/or delivery times at short notice. Please note the details provided by ENOTEC in the order confirmation.

Place of jurisdiction/arbitration Gummersbach, Germany
The contract and any order issued there under shall be subject to the substantive of the law of the Federal Republic of Germany.

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Service Notes:

1. The dates of service will be fix and scheduled with at least four (4) weeks in advance of acceptance of installation by customer.
2. Personnel of affiliated company in Venezuela, SERVITECH ORIENTE will do local support on these services.
3. Partial Invoicing will be done with successful comply of milestones described on payment terms. In case of any advance payments it will be deducted accordingly on each Invoice.
4. PDVSA PLCRZ must supply all support on site including services of electricity and air (if required) to Working Teams at Refineries and Control Room. A list of necessities regarding power supply, air & water will be supplied at time of order reception and programming Job
5. Security induction procedures for allowing personnel to access the Plant will be done during working hours of service
6. Our personnel should be allowed to use bathroom and food area under PDVSA PLCRZ's conditions.
7. If Installation is halt or delayed because major force or Internal PDVSA PLCRZ's Situations, partial invoices regarding labor and expenses will be done for paying at status of job at that moment. Also a standby charge @ EUR 1,450.00 per day will be generated until work could be reinitiated when PDVSA PLCRZ will authorize these activities again and the conditions of site will allow to continue them safely and efficiently
8. A complete Report of final working hours, extra hours, standby days, extra flat rate expenses day, etc, will be issued at the end of the Job done. This Report must be signed by customer for supporting any Labor difference between original estimates and final Job done
9. Any Tax discount or charge which must be paid for our Intl services in your country will be PDVSA PLCRZ's responsibility and will by charged it on Final Invoice.
10. Any special safety equipment and/or accessory must be supplied by PDVSA PLCRZ at site for all personnel involved.
11. PDVSA PLCRZ is responsible to have a record of working hours inside their installations of this technical personnel
12. All above conditions must be part of final Purchase Order and/or contract

Cc: Williams Brito – INTECH PLCRZ

PLEASE TRANSFER TO OUR ACCOUNT AT:
TRUIST Bank
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

Subtotal	***EUR***	96,710.00
Freight	***EUR***	3,950.00
Insurance	***EUR***	Included
Docs.	***EUR***	Included
TOTAL	***EUR***	**100,660.00**

THANK YOU FOR YOUR BUSINESS