



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway

Suite 130, Sunrise, FL 33323

Tel: 954-302-3187, 315-4781

Fax: 954-838-7746

E-mail: ibicorp@intech-ie.comTax Certificate No. **16-8012998465-1**

Quote #

IBI-2024-0071

Date:

August 08th, 2024

Customer ID

PDVSA PLCRZ**Bill To:****CJC SUPPLY & SERVICES**Calle Arismendi, Edif Katty, Piso 1, Apto 1^a

Lecherias, Edo Anzoategui 6013

Tel: +58-416-868-2381, 412-968-95544

Attn: Julio Muñoz

Gcia. Planificación y Estimación de Costos

Ship To:

Custom Agent of Customer to be advised

Your #	Our #	Sales Rep	Incoterms – CIF	SHIP VIA	Terms	Validity
CJC-19-NT226	IBI-2024-0071 / 2407-2850	L. Zuniga	Maiquetia Airport	BWPPD	Prepayment	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	1	Sys	APPLIED ANALYTICS Tail Gas Analyzer System which includes: TAG AT-48249 for Unit 48 –HHPP, <u>1 Eqp - TLG-837 Tail Gas / Air Demand Analyzer, PN TLG-837</u> <u>Data Sheet: https://aai.solutions/documents/AA_DS004A_TLG837.pdf</u> Measurements: H2S: 0-2% SO2: 0-1% H2S 2(SO2):-5 TO 5% Item Customizations: +Vortex Cooler <u>(A) nova II™ UV-Vis Spectrophotometer</u> >> www.a-a-inc.com/documents/AA_DS201A_novaII.pdf • Full UV-Vis 200-800 nm spectrum acquisition at ~1nm resolution • Pulsed xenon light source with average 5 year lifetime (B) 4.0 Meter 600 µm Core Size Fiber Optic Cable [Qty=2] >> www.a-a-inc.com/documents/AA_DS206A_FiberOptics.pdf (C) Human Machine Interface [HMI] • 8.0" TFT touch-screen LCD (D) ECLIPSE™ Runtime Software >> www.a-a-inc.com/documents/AA_DS203A_Eclipse.pdf • Displays all active measurements • Controls Auto-Zero by automated relay activation sequences (E) Solid State Drive >> www.a-a-inc.com/documents/AA_DS204A_SSD.pdf (F) NEMA 4X Stainless Steel 304 Analyzer Enclosure >> www.a-a-inc.com/documents/AA_DS401X_Enclosures.pdf *see data sheet for various other enclosure options (G) Outputs & Communication >> www.a-a-inc.com/documents/AA_DS205A_VCIM.pdf • Up to 3x galvanically isolated 4-20 mA analog outputs • 1 digital fault alarm • 1 digital input	325,000.00	325,000.00

		• 1 k type ungrounded thermocouple input • 1 4-20mA analog input • 4x relay outputs (H) USB Hub • 4x USB Ports <u>1 Eqp TLG-837 DEMISTER Probe, PN 207-9822</u> Data Sheet: https://aai.solutions/documents/AA_DS004B_TLG837_Probe.pdf (A) Stainless Steel 316/316L DEMISTER Probe (B) Stainless Steel 316 Cooling Extensions [Qty=2] (C) FFKM O-rings [Qty=4] >> www.a-a-inc.com/documents/AA_DS208X_Oring-All.pdf (D) Stainless Steel 316 Collimators [Qty=2] >> www.a-a-inc.com/documents/AA_DS209X_Collimator-All.pdf (E) Thermocouple in Probe Head (F) Air-Driven Aspirator <u>1 Eqp - TLG-837 Utility Control Panel (UCP), PN 007-8190</u> Data Sheet: www.a-a-inc.com/documents/AA_DS004C_TLG837_UCP.pdf (A) NEMA 4X Stainless Steel type 304 Enclosure >> www.a-a-inc.com/documents/AA_DS401X_Enclosures.pdf <u>1 Pcs – Z-Purge (SS316), CST-1223</u> A purge option for compliance with area classification: Class I, Div I, Groups B, C & D. Zone 1, Group IIC <u>1 Pcs – Full Port 2" Ball Valve, PN 320-6314</u> Data Sheet: www.a-a-inc.com/documents/AA_DS004B_TLG837_Probe.pdf The ball valve allow for easy hot-tapping of the TLG-837 Sampling Probe by maintaining the process seal during installation or removal *Steam jacket is not included <u>1 Pcs Ball Valve Steam Jacketing, PN 185-2402</u> Data Sheet: www.a-a-inc.com/documents/AA_DS004B_TLG837_Probe.pdf A cast aluminum jacket for the Full Port 2" Ball Valve. • inlet/outlet connections: ¾"-3000# c/s FNPT Full threaded couplings • jacket rating: 150# ANN 500F • heating medium: steam • Grade 1 hardening heat transfer cement (maximum service temperature: 750F); as with any bolt-on jacket, heat transfer cement should always be used to cover the contact area b/w the jacket and the component to ensure thermal performance <u>1 Pcs TLG-837 Sampling Probe Retractor, PN 007-8177</u> Data Sheet: www.a-a-inc.com/documents/AA_DS004B_TLG837_Probe.pdf This lead screw mechanism allows fast, safe probe retraction. It turns very easily and is operated by hand or electric drill <u>1 Pcs Free-Standing Rack with Sunshade, PN 950-0261</u> <u>1 Factory Acceptance Test - Functional & Visual, PN FAT-002</u> Visual inspection and full, hands-on testing of systems' functionality (including testing with calibration gases) by two buyers' representatives at AAI facility (USA) Customer's attendant will take care of the costs related with their Air Tickets, transportation and Lodging Any special testing is subject to prior agreement and extra charges. The end user is required to approve the procedures and sign the drawings before the Factory Acceptance Test occurs.		
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			Engineering will provide the Factory Acceptance Test Procedure with the Approval Documents Package. <u>1 Pcs Oversized Crating & handling Charges – International, PN CST-0978</u>		
2	1	Sets	TLG-837 Spare Parts Package (2-year), PN 950-6199 Includes: • FFKM O-ring package (Qty=2) • nova-II light source replacement (Qty=1) • Collimators (Qty=4) • Cooling Window Solid Union Assemblies (Qty=2) • Fiber optic cable set (Qty=1) • Solid State Drive w/ preloaded software (Qty=1) **Package is meant to include most commonly replaced items. Items that fail but are not included here are covered under AAI's warranty and standard Terms & Conditions.	11,500.00	23,000.00
3	1	Serv	On-site Assistance on Commissioning, Start-up & Training on APPLIED ANALYTICS Systems to be done on PDVSA CRP COMPLEX, Pto Fijo, Venezuela, by One (1) Technician during Three (3) full days • 1 Technicians @ 3 days • Estimated Labor Cost per DIEM: • 36 Travel hours @ US\$ 145.00 ea • 24 Working hours @ US\$ 360.00 ea • 4 Days of Estimated Expenses including Hotel, transportation, meals, etc @ US\$ 525 per day • Air Ticket Boston / Pto Fijo / Boston @ US\$ 2,500.00 Notes: Working days of 8 hrs Extra Hour on Working days @ US\$ 450.00/hr Hours on weekends & holidays @ US\$ 540.00/hr Maximum labor day of 12 hrs Stand by days @ US\$ 1,450.00 ea Expenses on extra days will be billed at same fix rate	18,460.00	18,460.00
			Delivery Time Items 1: 16 – 20 wks after receiving your PO and payment Item 2: Must be scheduled in advance (see Service Notes) Equipment must be installed on site before technician arrival Payment terms 100% Prepayment with Order Volume & Weight To be notified		
			Service Notes:		

			1. The dates of service will be fix and scheduled with at least four (4) weeks in advance of acceptance of installation by customer. 2. Personnel of affiliated company in Venezuela, SERVITECH ORIENTE will do local support on these services. 3. Partial Invoicing will be done with successful comply of milestones described on payment terms. In case of any advance payments it will be deducted accordingly on each Invoice. 4. PDVSA CRP must supply all support on site including services of electricity and air (if required) to Working Teams at Refineries and Control Room. A list of necessities regarding power supply, air & water will be supplied at time of order reception and programming Job 5. Security induction procedures for allowing personnel to access the Plant will be done during working hours of service 6. Our personnel should be allowed to use bathroom and food area under PDVSA CRP's conditions. 7. If Installation is halt or delayed because major force or Internal PDVSA CRP's Situations, partial invoices regarding labor and expenses will be done for paying at status of job at that moment. Also a standby charge @ US\$ 1,450.00 per day will be generated until work could be reinitiated when PDVSA CRP will authorize these activities again and the conditions of site will allow to continue them safely and efficiently 8. A complete Report of final working hours, extra hours, standby days, extra flat rate expenses day, etc, will be issued at the end of the Job done. This Report must be signed by customer for supporting any Labor difference between original estimates and final Job done 9. Any Tax discount or charge which must be paid for our Intl services in your country will be PDVSA CRP's responsibility and will be charged it on Final Invoice. 10. Any special safety equipment and/or accessory must be supplied by PDVSA CRP at site for all personnel involved. 11. PDVSA CRP is responsible to have a record of working hours inside their installations of this technical personnel 12. All above conditions must be part of final Purchase Order and/or contract		
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Cc: Williams Brito – INTECH PLCRZ**PLEASE TRANSFER TO OUR****ACCOUNT AT:**

TRUIST Bank

450 North Pine Island

Plantation, FL 33324

Account #: 0140953040

ABA# 053-101-121

Routing/Transit Number: 2631-9138-7

Swift Code: BRBTUS33

Subtotal	US \$	366,460.00
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	366,460.00

THANK YOU FOR YOUR BUSINESS