



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway

Suite 130, Sunrise, FL 33323

Tel: 954-302-3187, 315-4781

Fax: 954-838-7746

E-mail: ibicorp@intech-ie.comTax Certificate No. **16-8012998465-1****Quote #****IBI-2024-0063****Date:**Jul 11th, 2024**Customer ID****LOVENCA****Bill To:****LODOS DE VENEZUELA, C.A. (LOVENCA)****RIF: J- 08016629-9**Carretera N, local Galpón LOVENCA, parcelas 12 y
19 Parque Industrial de Ciudad Ojeda Ojeda, 4019,
Zulia

Telf.: 0414-6332350

Attn: Leisly Viloria / Hebert Sardy

E-mail: leislyviloria@hotmail.comleisly.viloria@lodosdevenezuela.comhebert67@yahoo.com**Ship To:**Material will be sent to customer's
broker/warehouse at Maiquetia Airport

Your #	Our #	Sales Rep	Incoterms – CPT	SHIP VIA	Terms	Validity
Budgetary	IBI-2024-0063/PL	N. Carricatti	Maiquetia, Airport	Pick up	See below	60 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	1	Pc	PARTICLE SIZE ANALYZER MODEL PSA 1190 L/D, ANTON PAAR PN 183504 Laser diffraction instrument for highly reliable particle size determination in liquid and dry samples - Both dispersion modules integrated in one compact and highly robust instrument - Multi-laser technology – 3 lasers, 2 wave lengths, and 2 angles for an even wider size range with uncompromised accuracy - Liquid samples size range: 40 nm to 2.5 mm - Dry samples size range: 100 nm to 2.5 mm Includes LIQUID/DRY INSTALLATION KIT (L/D MODELS) Is comprised of: • USB to RS 232 serial adapter • RS 232 serial cable male/female 3 m • Power cable 16 A 2.5 m • Power cable 10 A 2.5 m • Adapter plug USA/UK to EU, 16 A • Ferrite core 18.4 mm • Compressed air hose (Hose 4x6 polyurethane Chainflex black, 3 m, fitted with 2 connectors) • 1 x 2 m Reinforced PVC tubing 16 x 22 mm • 2 x 2 m Reinforced PVC tubing 10 x 16 mm • 6 Pipe collars Ø 16-27 mm • Bottle brush 12 x 70 mm • Round brush 12 mm • Spatula 26 x 15 mm	\$64.824,00	\$64.824,00

2	1	Pc	PSA SOFTWARE PACKAGE PROFESSIONAL, ANTON PAAR PN 191753 Is comprised of: • Kalliope Professional, with a license for 3 software activations • Drivers for the CCD camera and USB adapter • Calibration files The requirements for the computer running the Kalliope software are: • Dual core system (or better) • 2 GB RAM (Windows 7 - 32 Bit) / 4 GB RAM (Windows 7 - 64 Bit) (or better) • Windows 7 - Service pack 1 (or better) • 5 GB HDD • Minimum 1 free USB port for PSA 990 / PSA 1090, Minimum 2 free USB ports for PSA 1190	\$3.592,00	\$3.592,00
3	1	Pc	PARTICLE SIZE STANDARD PS415 KIT, ANTON PAAR PN 266062 • NIST-traceable polydisperse particle standard 10-100 µm • 10 x 1 g of certified reference material for PSA validation according to ISO 13320 • For liquid mode validation of PSA 990 and PSA 1090 • For dry mode validation of PSA 990, PSA 1090 and PSA 1190	\$963,00	\$963,00
4	1	Pc	PARTICLE SIZE STANDARD PS414 KIT, ANTON PAAR PN 264870 • NIST-traceable polydisperse particle standard 10-100 µm • 10 x 0.5 g of certified reference material for PSA validation according to ISO 13320 • For liquid mode validation of PSA 1190	\$749,00	\$749,00
			REQUIRED FOR DRY MODE OPERATION		
5	1	Pc	PSA VACUUM CLEANER 110 V PN 187511 • Dust extraction class H: highly hazardous dust • Non-ATEX: not suitable for measuring flammable powders • Delivered with adapter cord C19 - C20 16 A/230 V 30 cm (Mat. No. 239518) for connection to the PSA. • HEPA filter bags available (Mat. No. 199002) 110 V A/C. • Dust extraction class H: highly hazardous dust • Delivered with adapter cord PSA-Vacuum cleaner 16 A/110 V (Mat. No. 239519) for connection to the PSA	\$1.692,00	\$1.692,00
6	1	Pc	AIR DRYER IDG30 PN 257436 Provides the dry dispersion unit with clean, dry and oil-free air according to ISO 8573- 1, class 1.3.1. Dust class H (highly hazardous dusts). Is composed of: • CLEARPOINT fine air filter • CLEARPOINT ultra-fine air filter	\$1.928,00	\$1.928,00

			• DRYPOINT air dryer • All necessary connectors and hoses		
			RECOMMENDED OPTIONALS (NOT TOTALIZED)		
7	1	Pc	COMPRESSOR EKOM DK50 2V 115/60 V/Hz MOBILE, OILFREE, 104 L/MIN PN 96992 <u>Note: for dry operation, it is required an air supply not exceeding 8 bar pressure.</u> Motor power: 1.1 kW Output (6 bar): 104 l/min max. pressure: 8 bar Tank volume: 25 l Weight: 110 kg Dimensions: 550x718x995 mm including air dryer and noise reduction cabinet	-\$8.756,00	-\$8.756,00
8	1	Pc	PSA SMALL VOLUME UNIT (SVU), ANTON PAAR PN 183957 <u>Note: for liquid operation, reduce solvent usage from 500 mL to 50 mL approx. value.</u> Accessory for PSA instruments with liquid mode: • Adapter for the ultrasonic tank that allows low volume samples to be measured. • Delivered with Viton® tubing, resistant to aggressive solvents. • Alternative tubing with extended chemical resistance (Chem-Durance®) is available as option (Mat. No. 210076). • Steered by the Kalliope software	-\$7.140,00	-\$7.140,00
			Delivery Time 12-15 weeks after receipt of order and payment (subject to changes) The delivery time of the items offered is subject to changes generated by events outside the company's control, such as: 1. Climatic phenomena that do not allow the transport of raw material to the factory, local transport abroad of the manufactured material and/or international transport of the product. 2. Normal functioning of Venezuelan and/or foreign customs. 3. Disruption of public order in the country of origin, country of transit and/or final country. 4. Criminal and/or terrorist acts. 5. Any other event considered major force. Payment terms Prepayment with PO Volume & Weight Weight / Volume to be advised		

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**PLEASE TRANSFER TO OUR
ACCOUNT AT:**

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

THANK YOU FOR YOUR BUSINESS

Subtotal	US \$	73,748.00
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	73,748.00