



Sales Quote

INDUSTRIAL BUSINESS INTL CORP

1580 Sawgrass Corporate Parkway
Suite 130, Sunrise, FL 33323
Tel: 954-302-3187, 315-4781
Fax: 954-838-7746
E-mail: ibicorp@intech-ie.com
Tax Certificate No. 16-8012998465-1

Quote #

IBI-2026-0101

Date:

Jul 22th, 2026

Customer ID

GENICA

Bill To:

**GENICA - General de Alimentos NISA C.A.
RIF: J-30071709-7**

Av. 5 de Julio, esquina con calle 3D. Maracaibo,
Estado Zulia. Venezuela.
Telf: 0424-6328947
Attn: Juan Silva
Correo: juan.silva@genica.com.ve

Ship To:

Material will be sent to customer's
warehouse/broker at Maiquetia Airport

Your #	Our #	Sales Rep	Incoterms - CPT	SHIP VIA	Terms	Validity
Budgetary	IBI-2026-0101/PL	S. Méndez	Maiquetia Airport	Pick up	See below	20 days

Item	Qty	Units	Description	Unit Pr (US\$)	Total (US\$)
1	1	Pc	NIR ANALYZER ProxiMate VIS & NIR - UV IPA SW LSC, BUCHI PN 11PM212110000 ProxiMate VIS&NIR, Up-view Adv. IP, Std. SW, Large carrier An at-line NIR spectrometer designed specifically for the needs of the food and feed industry, featuring an industrial design with IP69, a built-in touchscreen for easy operation, AutoCal for auto-mated calibration development, and a Vis detector for colour measurement. Spectrometer Type: VIS & NIR Sample Presentation: Up-view IP module type: Advanced SW Licences: NIRWise Sample carrier: Large Voltage: 100 - 240 V 50/60 Hz	\$87,900.00	\$87,900.00
2	2	Pc	PETRI DISH 100X20, 10 PCS., BUCHI PN 11072073 Optical Quality (NIR) Petri dishes, 10 pcs.	\$230.00	\$460.00
3	1	Pc	EXTERNAL WHITE STANDARD BOX ProxiMate PN 11067547	\$1,746.00	\$1,746.00
4	1	Pc	WHITE REFERENCE SPACER FOR UP VIEW PN 11067377	\$118.00	\$118.00
5	1	Pc	WHITE REFERENCE LOCATING PLATE PN 11067391	\$206.00	\$206.00
6	1	Set	SET OF TWO PRECALIBRATION CURVES FOR PROXIMATE INCLUDING A FREE OF CHARGE SET OF PETRI DISH, BUCHI PN 24FY08-002	\$0.00	\$0.00

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			Please select two of the pre-calibration curves available: https://nirapplications.buchi.com/ <i>Note: only valid for 2026</i>		
7	1	Pc	SPARE LAMP PN 11065441	\$617.00	\$617.00
8	1	Pc	HIGH PERFORMANCE SAMPLE CUP, BUCHI PN 11067399	\$1,082.00	\$1,082.00
9	1	Pc	TRANSFLEXION COVER 2.0mm (FOR LIQUIDS), BUCHI PN 11067919	\$1,971.00	\$1,971.00
			Delivery Time Luego de recibir orden de compra y pago, Items: 8-12 semanas aprox. El tiempo de entrega de los elementos ofertados queda sujeto a cambios generados por eventos fuera de manejo de la compañía como: 1. Fenómenos climáticos que no permitan el transporte de materia prima a la fábrica, transporte local en el extranjero del material manufacturado y/o transporte internacional del producto. 2. Normal funcionamiento de aduana Venezolana y/o extranjeras. 3. Alteración del orden público en el país de origen, país en tránsito y/o país final. 4. Actos delictivos y/o terroristas. 5. Cualquier otro evento considerado de fuerza mayor. Payment terms 100% prepago con orden de compra Volume & Weight Peso y volumen por notificar		

**PLEASE TRANSFER TO OUR
ACCOUNT AT:**

Branch Banking & Trust Co.
450 North Pine Island
Plantation, FL 33324
Account #: 0140953040
ABA# 053-101-121
Routing/Transit Number: 2631-9138-7
Swift Code: BRBTUS33

THANK YOU FOR YOUR BUSINESS

Subtotal	US \$	94,100.00
Freight	US \$	Included
Insurance	US \$	Included
Docs.	US \$	Included
TOTAL	US \$	94,100.00